

ESCI-61 - Homework #2**Student Name:**

Imagine yourself a PV system designer and your sales representative, who already talked to Mrs. and Mr. James, prospective customers, asked you to make them a phone call and ask them all questions you need to assess if their house is good or not for a PV system and what size it would be.

What questions would you ask Mrs. and Mr. James on the phone in order to get all the information you need to design and size their PV system?

Remember to only ask relevant questions, for which your prospective customers are supposed to know the answers. Irrelevant questions may bother prospective customers and even jeopardize the deal. Your questions must be professional, and clear; you might need to explain why you are asking those questions.

Please do not exceed 10 questions and not more than one page with Arial 10 font and single spacing.